

**BALTIMORE MARINE TERMINAL ASSOCIATION**  
**25 South Charles Street – Suite 1400**  
**Baltimore, Maryland 21201**

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September 1, 2008

All Users

RE: Baltimore Marine Terminal Association Schedule Revisions  
Effective October 1, 2008

Dear Users:

The BMTA Schedule is being revised, effective October 1, 2008. The highlights of these revisions are as follows:

- An across the board rate increase of 4.8% (except for container demurrage) based on the ILA wage increases and the increased fuel costs
- No increase in container demurrage rates
- Additional terms to address “rolled cargo,” “abandoned cargo” and liability for oil spills
- The addition of Ceres Marine Terminals, Inc. as a new member.

Please feel free to direct any questions to any of the member terminals: Ports America Baltimore Inc., Mid-Atlantic Terminals, Inc., Ceres Marine Terminals, Inc. and Maryland International Terminals, Inc. at the addresses indicated in the Schedule.

Very truly yours,

Roderick Pickens  
Acting President, BMTA